

COMPETING IN A **DIGITAL WORLD**

Enterprises that have learned how to digitally transform are outpacing competitors in innovation and revenue. And enterprises that leverage external expertise are able to introduce new technology 47% faster. But, transformation is not without challenges especially for organizations with branches.



For organizations with multiple sites, meeting the needs of today's digital consumer can be a daunting task. IT teams in distributed enterprises are centralized, lean, and already strained. They simply don't have the bandwidth to provide consistent user experiences across all locations. The challenges of multi-site deployments include:

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| 1 | 100s or 1000s of branches/remote sites | 2 | Limited or no remote IT resources/support | 3 | Reliable, uniform performance | 4 | Timelines for rapid multi-site deployments | 5 | Security and compliance regulations | 6 | Management of multiple vendors/contacts |
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SimplEdge is a managed, digital-ready, self-contained network in a box designed for organizations with hundreds or even thousands of branch offices and remote locations.

SimplEdge features state-of-the-art solutions from industry leaders combined with design, deploy, and managed services from certified Black Box engineers and technicians.

SimplEdge gives your network standardization for branches without the headaches of managing all the details yourself. SimplEdge is particularly well suited for:

Create spaces that enable mobility,
secure point-of-sale data, and
personalize shopping.

Exceed guest (and staff) expectations with unrestricted mobility.

Safeguard compliance and protect data with secure, wired/wireless communications.

Turn bank branches into banking cafes while safeguarding data.

With one partner providing end-to-end design, deployment, management, and security, SimplEdge can:

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- 1 Simplify networks
- 2 **Lower costs while improving performance**
- 3 Improve security and compliance
- 4 Speed time to market scaling uniformly
- 5 Offer simple cloud management
- 6 Reduce multi-vendor complexities/costs

The more locations you have, the more SimplEdge makes sense. The cost of deploying and managing hundreds or thousands of locations is cost prohibitive whereas a centralized MSP, like Black Box, can leverage a national footprint, certified technical expertise, and economies of scale.

SIMPLEEDGE: LEAVE THE TECH TO US

When you leave the tech to Black Box, you get all the benefits of SimplEdge with the ease of dealing with one trusted partner.



contact@blackbox.com | 855-324-9909 | bboxservices.com/simplifiedge