



## A Lesson on Effective Campus Communication with Digital Signage

- **Industry:** Education
- **Client:** La Roche College
- **Region:** United States
- **Solution:** Digital Signage
- **Products:** iCompel®



### BACKGROUND

Named one of the “Best Northeastern Colleges” by the Princeton Review for six consecutive years, La Roche College in suburban Pittsburgh has taken pride in offering students a cutting-edge education and individualized attention combined with technology.

### THE CHALLENGE

Carrying student-focused technology initiatives forward, the private Catholic college of 1350 students wanted to enhance and centralize campus communications with digital signage. The renovation of its John J. Wright Library and updating of its technology made it an ideal time to consider the installation of campus signage. When it came time to choose a system for the management of signage content, the college had specific objectives in mind.

“Our goal was to use the system for communication with students, wayfinding information, emergency notifications and central management of information flow,” said Terri Ballard, Director of Information Technology for La Roche College. The college’s public relations, food service management and athletics management departments would, at least initially, share the responsibility of

uploading information and ensuring that content is accurate, fresh, timely and interesting.

### THE SOLUTION

La Roche College chose Black Box’s iCompel, an integrated hardware/software platform loaded with features often found only on higher-priced systems. Ballard cited several reasons for choosing Black Box’s solution. “We found Black Box pricing was very competitive,” she said. “Of equal importance was that Black Box provided all of the features we were looking for.” These features included iCompel support for the central management of content, the ability to override content for emergency notifications and ease of use. “This Black Box system also addressed our plan to centralize management of campus-wide dissemination of information,” Ballard said.

Black Box handled the site survey, system design and installation of the iCompel units, the displays and their mounts. Because the installation coincided with the ongoing renovation of the library when the walls were just frames, wiring and mounting screens was an easier task than normal. La Roche College staff installed the cabling and provided power and network connectivity to each display and to each iCompel subscriber unit.

The installation included:

- Two 40” NEC screens in the campus center, including one at the entrance to the dining hall, as well as two iCompel players to provide multimedia signals to the displays.
- Two 40” NEC commercial LCD screens mounted in the fitness center, with one screen at the entrance to the college’s athletic department. Content is distributed to these screens through an iCompel subscriber unit mounted on the wall behind one of the LCDs.



- An iCompel subscriber unit to feed content to a large 46" NEC sign on a wall at the entrance to the library. This wall separates the library from the college's new Providence World Café, an area where students can relax in a coffee house atmosphere while enjoying the library's resources and watching scrolling news on the digital screen.

All subscriber players receive video signals over network cabling from an iCompel HD Digital Signage Appliance located in a central data closet. This appliance acts as a server for content streamed to the players. La Roche College staff simply log on to the iCompel system to access and upload videos, images and other signage content. The players regularly ping the publisher appliance for any changes and update the screens as needed. Public relations is responsible for general content of screens not managed by food service and athletics. "This list is expected to grow as more signs are added to the system," Ballard explained. "This offers a great deal of flexibility in terms of timeliness. College academic deadlines, sports scores, weather cancellations and other up-to-the-minute news items can be uploaded and relayed quickly throughout the campus."

## RESULTS

"Mastering the technology to manage the signs was an initial hurdle, in part, because we changed personnel in the middle of the implementation," Ballard said. "Our own short timelines made the

learning more of a challenge. Black Box technical support was very helpful and everyone learned from the experience."

The digital screens are ubiquitous and well integrated in campus buildings at prime locations. Students, faculty and other staff have come to rely on them for the latest information, "so much so that college departments and student groups are beginning to submit their relevant information to be posted on the signs. We hear complaints when they are turned off." Ballard also said the digital signs have turned into an asset to the college as they are now used to support various academic programs, college athletics and other events.

The next phase of La Roche College's digital signage project will involve the installation of a 32" NEC commercial display in the college's information center. Because the iCompel platform is highly scalable, the system is more than capable of supporting La Roche College in all subsequent phases.

The already-installed publisher unit will be able to manage and provide content to many additional screens, no matter where they're situated on campus. All La Roche College will need is a subscriber unit and cabling for each additional sign.