



# Edge Networking

**Achieve true network resiliency and free your employees to work and collaborate securely – anywhere, anytime, on any device.**

The COVID-19 crisis created a rapid, global shift from millions of employees working on safe networks in the office to accessing those networks from home. Our experts responded immediately by helping IT clients provide their enterprises with secure remote work across an exponential growth in endpoints – all while focusing on the ultimate goal: Retooling and reimagining those networks for a post-pandemic, hybrid work environment that’s safe for limitless collaboration and true resiliency – and designed with the remote worker at the forefront.



**Secure Remote Worker:**  
Immediately give your enterprise remote worker network access, ensure data privacy, maintain control and enforcement policies, and protect against malware across exponential growth of endpoints.



**Reimagined Workplace:**  
Shift your focus to creating and maintaining a post-pandemic workplace that’s safe for boundless collaboration and true resiliency, including accessing the network securely from anywhere on any device with all policies and procedures in tow.



**Transformed Network:**  
Ultimately design a resilient network environment and deploy it locally and/or globally, at one site or hundreds with consistent, fast, repeatable outcomes. Back it up with remote IT support, proactive maintenance and expert monitoring.



## Work is Work: Remote, Onsite, or Hybrid

To ensure business continuity — and embrace the new hybrid work model — your employees need secure network access (data privacy; policy & procedures; malware protection) that frees them to work and collaborate anywhere, on any device.

Digital transformation will yield **20%-30%** growth in higher workforce productivity and up to **60% less** IT error and rework.<sup>1</sup>



At the heart of every transformed network is a seamless, consistent, reliable experience for every employee.

## Customer Success Stories



### Hospital's HIPAA Maintained Remotely At \$1.2M Value

A Top 5 North American hospital network turned to Black Box to provide employees with secure, HIPAA-compliant remote access via cloud management. The result was business risk mitigation and a \$1.2 million in recognized value for the investment in security devices.



### Manufacturer's network optimization saves \$3M

A large food manufacturer turned to Black Box for help optimizing its network, upgrading its unified communications system, and supporting them after installation. The result was enhanced security and efficiency that led to a projected savings of approximately \$3 million.

## Why Choose Black Box?

Our dedicated team of Edge Networking solution architects and deployment engineers have deep technical expertise combined with a consultative approach to craft the right solution for every client, every time. As your trusted partner, we can help you design, deploy, and manage an optimized network for secure remote work and a return to a transformative workplace.

### About Black Box

Black Box is your premier provider for edge networking. With nearly 45 years of experience securely and safely connecting people and devices — corporate-supplied and bring-your-own — Black Box is an organization of top technical professionals dedicated to delivering solutions and services that help businesses design, build, manage, and secure their communications and IT infrastructure and networks. Our industry-leading edge networking technologies redefine and build business resilience for our customers' workforces, workplaces, workloads, and operations. By ensuring business continuity, you gain peace of mind knowing that when the next disruption strikes, your network will play a critical role in helping your enterprise not just survive — but thrive.

<sup>1</sup> <https://www.cisco.com/c/en/us/products/security/future-secure-remote-work-report.html>

To take your network to the next level, call us at **855.324.9909** or email us at **contact@blackbox.com**.

