| Sr. No. | Particulars | Standalone |  |  | Consolidated |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter ended (Unaudited) |  | Six months ended \& Year ended (Audited) | Quarter ended (Unaudited) |  |  <br> Year ended (Audited) <br> 31/03/2011 |
|  |  | 30/06/2011 | 30/06/2010 |  | 30/06/2011 | 30/06/2010 |  |
| 1 | Gross sales/Income from operations | 16,591.60 | 12,170.77 | 30,727.00 | 19,609.96 | 13,430.73 | 32,545.99 |
| 2 | Excise duty | 83.95 | 67.99 | 166.72 | 83.95 | 67.99 | 166.72 |
| 3 | Net sales/Income from operations (1-2) | 16,507.65 | 12,102.78 | 30,560.28 | 19,526.01 | 13,362.74 | 32,379.27 |
| 4 | Other Operating Income | 46.72 | 25.19 | 66.60 | 46.72 | 29.67 | 66.60 |
| 5 | Total Income (3+4) | 16,554.37 | 12,127.97 | 30,626.88 | 19,572.73 | 13,392.41 | 32,445.87 |
| 6 | Expenditure |  |  |  |  |  |  |
|  | a) Decrease/(Increase) in stock in trade | 5.46 | (522.60) | 520.23 | 87.86 | (552.56) | 522.92 |
|  | b) Consumption of raw materials | 679.27 | 899.39 | 895.14 | 679.27 | 899.39 | 895.14 |
|  | c) Purchase of traded goods | 9,054.30 | 6,366.04 | 16,227.90 | 10,753.10 | 7,100.44 | 16,998.99 |
|  | d) Excise duty | 3.79 | (1.46) | 70.01 | 3.79 | (1.46) | 70.01 |
|  | e) Employes cost | 2,707.56 | 1,813.88 | 4,594.67 | 3,485.92 | 2,227.51 | 5,361.96 |
|  | f) Depreciation | 186.33 | 179.04 | 366.52 | 239.18 | 186.10 | 379.69 |
|  | g) Other expenditure | 3,663.80 | 2,507.29 | 6,225.78 | 4,034.30 | 2,642.34 | 6,465.31 |
|  | Total expenditure | 16,351.51 | 11,241.58 | 28,900.25 | 19,283.42 | 12,501.76 | 30,694.02 |
| 7 | Profit from Operations before Other income, Interest \& Exceptional | 202.86 | 886.39 | 1,726.63 | 289.31 | 890.65 | 1,751.85 |
| 8 | Other Income (Interest) | 47.30 | 162.09 | 217.41 | 61.40 | 168.52 | 238.41 |
| 10 | Profit before Interest \& Exceptional item (7+8) | 250.16 | 1,048.48 | 1,944.04 | 350.71 | 1,059.17 | 1,990.26 |
|  | Interest expense | 31.70 | 41.00 | 62.02 | 40.29 | 42.03 | 63.62 |
| 11 | Profit after Interest but before Exceptional item (9-10) | 218.46 | 1,007.48 | 1,882.02 | 310.42 | 1,017.14 | 1,926.64 |
| 12 | Exceptional item |  | (97.01) | - | - | (97.01) | - |
| 13 | Profit ( + / Loss (-) from Ordinary Activities before tax (11-12) | 218.46 | 1,104.49 | 1,882.02 | 310.42 | 1,114.15 | 1,926.64 |
| 14 | Tax expense | 73.76 | 378.56 | 599.70 | 80.28 | 378.56 | 599.70 |
| 15 | Net Profit (+)/ Loss (-) from Ordinary Activities after tax (13-14) | 144.70 | 725.93 | 1,282.32 | 230.14 | 735.59 | 1,326.94 |
| 16 | Extraordinary Items (net of tax expenses) | - | - | - | - | - |  |
| 17 | Net Profit ( +)/Loss (-) for the period (15-16) | 144.70 | 725.93 | 1,282.32 | 230.14 | 735.59 | 1,326.94 |
|  | Paid-up equity share capital (face value of Rs. 10 each) | 1,423.32 | 1,423.32 | 1,423.32 | 1,423.32 | 1,423.32 | 1,423.32 |
| 19 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  | 25,647.52 |  |  | 24,871.21 |
| 20 | Basic and diluted EPS (Rs.) (not annualised) | 1.02 | 5.10 | 9.01 | 1.62 | 5.17 | 9.32 |
|  | Public shareholding : |  |  |  |  |  |  |
|  | Number of shares | 2,970,597 | 5,817,244 | 2,970,597 | 2,970,597 | 5,817,244 | 2,970,597 |
|  | Percentage of shareholding | 20.87 | 40.87 | 20.87 | 20.87 | 40.87 | 20.87 |
| 22 | Promoters and promoter group shareholding : |  |  |  |  |  |  |
|  | Number of shares | 7,275,988 | - | 10,122,635 | 7,275,988 | - | 10,122,635 |
|  | Percentage of shareholding (as a \% of the total shareholding of promoter and promoter group) | 64.60 | - | 89.88 | 64.60 | - | 89.88 |
|  | Percentage of shareholding (as a \% of the total share capital of the company) | 51.12 | - | 71.12 | 51.12 | - | 71.12 |
|  | b) Non-encumbered |  |  |  |  |  |  |
|  | Number of shares | 3,986,647 | 8,415,988 | 1,140,000 | 3,986,647 | 8,415,988 | 1,140,000 |
|  | Percentage of shareholding (as a \% of the total shareholding of promoter and promoter group) | 35.40 | 100.00 | 10.12 | 35.40 | 100.00 | 10.12 |
|  | Percentage of shareholding (as a \% of the total share capital of the company) | 28.01 | 59.13 | 8.01 | 28.01 | 59.13 | 8.01 |

1) The results for the quarter ended $30 / 06 / 2011$ have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on July 28,2011 and have been subjected to
limited review by statuory auditors of the Company.
$\frac{\text { Segment Reporting }}{\text { The Conent }}$
The Company operates in one business segment i.e., Business Communication Solutions and there is only one geographical segment viz. India
The corresponding quarter numbers are not comparative to the current quarter, since the Company has acquired $100 \%$ stake in Aegis Tech Singapore Pte Limited w.e.f. May 1,2011 and the current quarter unaudited consolidated inancia results includes the profit and loss account of acquired subsiary consolidated for the two months period ended
tax for the two months ended June 30,2011 included in the unaudited consolidated financial results are Rs. $1,830.75$ lacs and Rs. 38.46 lacs respectively.
There was no investor complaint pending at the beginning of the quarter. No complaint was received during the quarter and hence there is no complaint remaining to be resolved as at June 30, 2011
2) The figures of previous year were reviewed by a firm of Chartered Accountants other than S. R. Batliboi \& Associates. Previous year figures have been re-grouped and reclassified, wherever
necessary, to correspond to those of the current period.

FOR AND ON BEHALF OF THE BOARD

