

New Showrooms

Showrooms and experience centers help drive the market with education and innovation. Here are three that opened this year.



G&D

Professional keyboard, video and mouse (KVM) solutions manufacturer G&D North America has opened a new location in Houston to provide consulting and support to customers in North and South America.

The 3,658-square-foot, modern facility includes spacious work areas for sales, engineering, technical support, administration and warehousing.

Training facilities have also been planned for the new headquarters, where customers will receive comprehensive training on KVM solutions. Classes will be geared to the level of experience of customers. A control room expert will conduct the courses, which will cover the basics of KVM systems, their interaction with other technologies and essential technical backgrounds from the ground up.

As the centerpiece of the new office, a showroom demonstrates how intelligent KVM systems facilitate the interaction of various applications in modern control room environments. In the ControlCenter-Xperience, the KVM manufacturer plans to conduct on-site demonstrations as well as remote presentations via live video, providing customers and partners with a platform for personalized live consultations on real control room applications, regardless of time and location.

Last month, to celebrate the grand opening of the ControlCenter-Xperience, the company invited partners and media representatives to a Texas-style open house with barbecue, cold drinks, music and games.



Black Box

Black Box has opened its state-of-the-art **Hyperscale Data Center of Excellence (DCoE)** in Inver Grove Heights, Minnesota. With over 30 years in the Minnesota region, the company marks a significant milestone with this new facility, demonstrating its commitment to innovation and excellence in data center services and the technology industry.

The Hyperscale DCoE is designed to meet the evolving needs of hyperscale data centers, offering comprehensive services tailored to optimize performance, efficiency, and reliability. Key focus areas of the DCoE include complete custom cable management, hyperscale-specific training, quality assurance, DAS and public safety solutions, logistics-as-a-service (LaaS), server refresh, fit-outs, AV integration, and comprehensive networking support. As part of the commitment to safety, the Hyperscale DCoE will integrate safety training programs to uphold the highest standards of occupational health and safety.

"With the opening of the Hyperscale Data Center of Excellence, Black Box reaffirms its dedication to providing cutting-edge solutions that empower our clients to thrive in the digital age," said Sanjeev Verma, CEO of Black Box. "This facility represents a significant investment in the future of data center infrastructure, enabling us to deliver unparalleled service and support to hyperscale data centers across the region." From advanced networking solutions to AI-driven optimization, the center is equipped to address modern data centers' most complex challenges.

The DCoE is located at 8210 Courthouse Blvd, Suite 200, Inver Grove Heights, Minnesota, 55077.